

THE SALES AUTHORITY CLUB

Agreement & Acceptance Form

There are many things you can expect from us and a few things we expect from you. So here is what we want our relationship with you to be based on. Please have a read to ensure you are happy to proceed together.

We Will...

1. Work with you one-on-one to create a customised action plan to ensure you fully comprehend your 12-month plan and are clear on exactly what to do during your first 60 days, to increase your sales.
2. Hold you to a higher standard than you hold yourself, and keep you accountable to help you deliver your best results.
3. Train you in the latest sales management techniques, and teach you the new-age selling strategies and skills that are essential for success in this highly competitive marketplace.
4. Deliver training sessions that can be undertaken in face-to-face or online formats, and as individual or group sessions, which are designed to ensure you learn the skills and understand how to use them immediately to increase your sales conversions.
5. Connect you with a tribe of like-minded individuals via membership to our private facebook groups, connecting you with your tribe of high performing business leaders are as serious as you are, and will be your virtual community 24/7/52.
6. Run live training events so you can connect with other successful sales professionals and learn the ALL important soft skills, (communication skills) that have been the secret skill behind many of the most successful sales professionals around the world.
7. Keep you accountable and personalise your training via private coaching calls.
8. Constructively critique your sales skills and strategies and provide you with useful feedback and coaching tips, so you understand what to do differently, and how to master the skills that will ensure you can repeatedly smash your sales targets.
9. Train and coach you every seven days, ensuring you're never more than seven days away from learning more new skills and strategies. This also ensure you reinforce existing skills, which is necessary to become a Sales Authority.
10. Provide access to the Sales Authority membership website, which is an advanced training portal for the Sales Authority Implementation Video Program. Here you'll discover sales new-age selling skills and techniques, plus additional and exclusive training resources and videos.
11. Listen to you. We will remain accessible and highly responsive to your requests, typically delivering answers within 48 hours of you asking a question.
12. Hold ourselves accountable; so in the unlikely event that we let you down, we'll do our best to make it right quickly and fuss-free.
13. Listen to you and maximise your conversions with our expert coaching calls and implementation by you.

You Will...

1. Be quick to implement, quick to ask for help when you need it, and happy to share your wins and lessons as a way to help and inspire others.
2. Be willing to invest your time, money, and mental energy into the development of your business, and you'll commit to implementing the new techniques learned in order to successfully increase your sales conversions.
3. Commit to completing the necessary work; to show up for the Sales Authority Club training events and pre-arranged coaching calls; to interact with other members; and to pay your program fees on time and in full, without fail. We encourage you to find a buddy to learn with you, so you can both complete the practise, drills and role plays, which will help you both learn your new selling skills and techniques quickly.
4. Retain your 12-month commitment after the 30-day trial period. Once the 12 months is completed, you will continue your subscription month-by-month, but you may cancel by providing 30 days' written notice.
5. Respect our IP. That means you may teach our material to individuals (with proper attribution), but not to external groups or in the public.

